



RDATN

NAIF Funding Workshop

19 November 2020



Australian Government



Northern Australia Infrastructure Facility



Acknowledgement of Country

NAIF acknowledges the Traditional Owners of Country throughout Australia and their continuing connection to land, sea and community. We pay our respects to Elders past and present.

Please note: In this presentation when referencing First Nations People and Aboriginal and Torres Strait Islander people the term Indigenous is used. This does not aim to cause any disrespect.

Meet our Team



CHRIS WADE
CEO



GERARD PAYNTER
Executive Director Stakeholder
Relations



DARREN CHONG
Project Officer
Indigenous Engagement

- The role of NAIF
- Update on Performance
- Proposed NAIF Reforms
- Cairns and FNQ Opportunities
- How NAIF can help



NAIF's target area covers 40 per cent of Australia's land mass

Northern Australia makes up more than half our nation's exports

NAIF is the key part of the Federal Government's 20-year plan for Northern Australia

NAIF opened for business in August 2016 and has been extended until 2026

NAIF's Key features



\$5 billion of capital

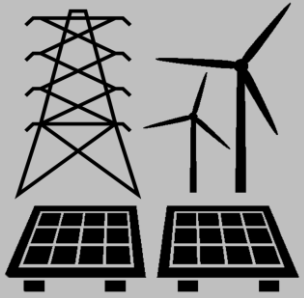
Mission to be an innovative partner in the development of northern Australia

Primarily a senior or subordinated debt financier

Our projects are often complex, and require innovative financing strategies & time to bring them to fruition

Focus on driving public benefit and indigenous engagement and outcomes

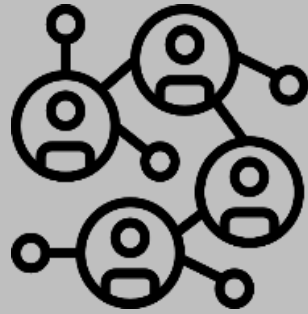
Sectors



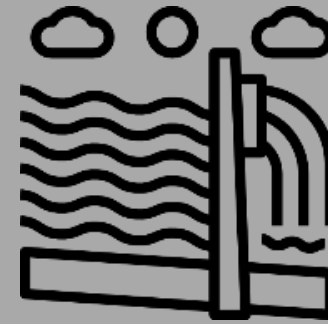
Energy



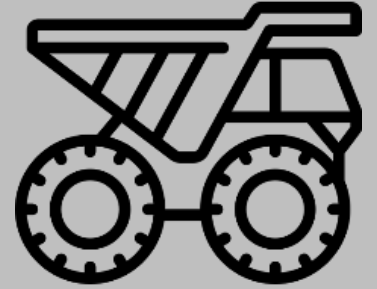
Transport



**Social
Infrastructure**



**Agriculture and
Water**



Resources

Delivering infrastructure, jobs and public benefit to the North

for the period as at 23 October 2020

\$2.4bn
Approved

\$555m

WA

\$857m

NT

\$1bn

QLD

\$4.5bn

Total project value of approved NAIF Loans

7,849

Jobs

\$6.6bn

Public Benefit to be generated
Plus effective actions for genuine Indigenous engagement

23

Investment Decisions
*proceeding projects

1

Conditional Approval

15

Contractual Close



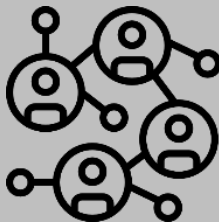
\$737m

Energy



\$677m

Transport



\$437m

Social Infrastructure



\$55m

Agriculture and Water



\$527m

Resources

Multi-sector financing support

Western Australia

\$555m in NAIF financing

Energy:

Chichester Solar Gas Hybrid Project: \$90m

Transport:

Onslow Marine Support Base: \$16.8m

Resources:

Australian Aboriginal Mining Corporation: \$12.5m

Sheffield Resources: \$95m

Pilbara Minerals: \$19.5m*

Kalium Lakes Sulphate of Potash: \$74m (plus additional \$10m facility)

Strandline Resources: \$150m

* Since NAIF's Investment Decision several changes to Pilbara Minerals' regional operating environment have resulted in the company reassessing its investment in the Pippingarra Road as its primary haulage route and as such this project will now not proceed to financial close; however, Pilbara Minerals are continuing to engage with NAIF on future infrastructure requirements.

Northern Territory

\$857m in NAIF financing

Transport:

Darwin Shiplift (NTG): \$300m
NT Airports: \$150m
Voyages Indigenous Tourism: \$27.5m

Social Infrastructure:

CDU: \$151.5m

Agriculture/Water:

Humpty Doo Barramundi: \$31.2m (over two NAIF loans)

Minerals:

Verdant Minerals: \$160m (conditional)

Energy:

Merricks Capital: \$37m

Queensland

\$1bn in NAIF financing

Resources:

Genex Kidston pumped hydro: \$610m
Metro Mining: \$47.5m

Social Infrastructure:

James Cook University (Technology Innovation Complex \$98m, Student Accommodation \$46m)

Mater Private Hospital redevelopment, Townsville: \$19.75m

NQ Cowboys Community, Training and High Performance Centre, \$20m

CQUniversity Australia: \$76m

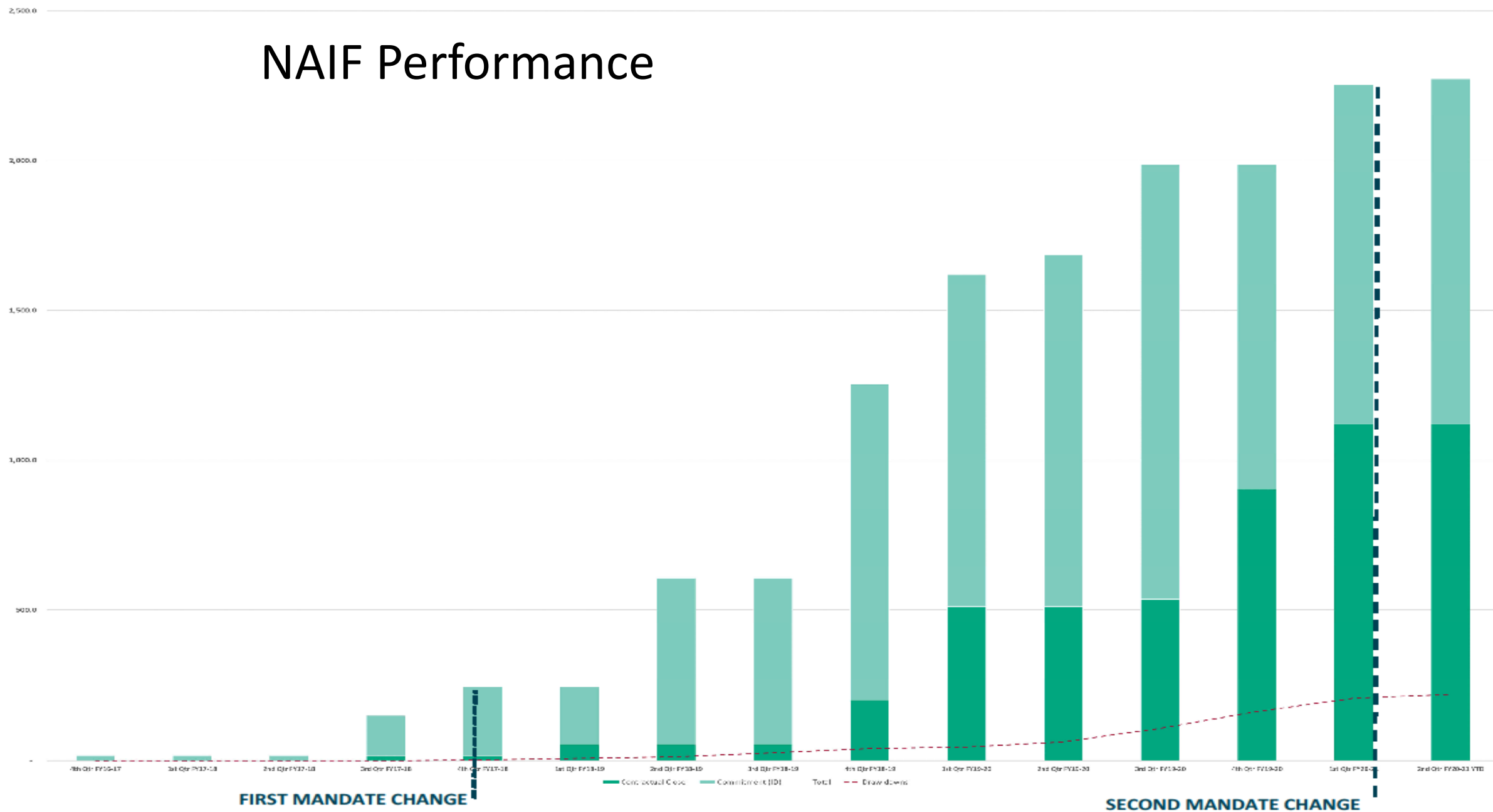
Transport:

Townsville Airport redevelopment: \$50m

Agriculture/Water:

Signature Onfarm: \$25m

NAIF Performance





NAIF Reforms



- NAIF will have the option to lend directly to project proponents in certain circumstances without reference to the states.
- The change will only apply to certain circumstances
- NAIF continues to value our State and Territory partners
- Working with the Federal Government and the States to develop a strategy that makes the best use of this new efficiency

- NAIF permitted to establish on-lending partnerships with local financiers to improve access to NAIF finance for smaller project proponents.
- Similar programs adopted by CEFC
- Memorandum of Understanding with QRIDA
- Memorandum of Understanding with Indigenous Business Australia (IBA), Indigenous Land and Sea Corporation (ILSC) and National Indigenous Australian's Agency (NIAA)

Expanded Definition of Infrastructure

- The expanded definition allows NAIF to fund not only Infrastructure but anything that economically enables that infrastructure.
- NAIF finance made available to additional infrastructure construction, such as equipment purchases or leasing, training, and the expansion of existing business operations.

Ports

- Maritime sector has strategic growth

Renewables

- Numerous potential projects in the region

Healthcare

- An important generational theme

Education

- Already funding CQU and potential to do more.

Key NAIF Criteria

- Strong proponents and management
- Realistic business cases
- Projects that fit the definition of infrastructure
- A credible plan and design
- Are there environmental, social or governance risks



NAIF Indigenous Engagement Strategy



All proponents required to provide an Indigenous Engagement Strategy (IES) covering objectives for participation, procurement and employment and reflecting the regional Indigenous community



NAIF works with project proponents to ensure each IES is deliverable, realistic, measurable and reflective of the project.



Positive examples of IES outcomes achieved to date are at Voyages Indigenous Tourism Australia, Onslow Marine Support Base and Humpty Doo Barramundi.



Memorandum of Understanding signed between NAIF, Indigenous Business Australia and the Indigenous Land and Sea Corporation to explore development opportunities.



Further details of each project's Indigenous Engagement Strategy can be found on the NAIF website.

How do I contact NAIF



EMAIL

Direct contact via email
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WEBSITE

Visit our new website
www.naif.gov.au



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RDA

We work closely
with the RDA Team



Questions?